



บริษัท อาร์ ซี แอล จำกัด (มหาชน)  
Regional Container Lines Public Company Limited

PRESS RELEASE  
FINANCIAL RESULTS AS AT 3<sup>rd</sup> QUARTER OF YEAR 2004

Riding on very strong liftings and a healthy freight rate recovery in 3<sup>rd</sup> quarter this year, Regional Container Lines Public Company Limited enjoyed a double-digit growth in turnover, two quarters in a row. The Group recorded a 51% increase in turnover at THB5.1 billion compared to the same quarter last year. Lifting volume was 539,333 TEUS, representing a 24% improvement, year-on-year which was a record in itself. Also, the quarterly net profit breached the THB1 billion mark for the first time at THB1.28 billion. Earning per share in 3Q2004 went up to THB1.93 per share versus THB0.42 per share same quarter last year. This represented a remarkable 360% improvement year-on-year and 93% quarter-on-quarter.

Once again, both lines of business recorded double-digit growth with SOC (or Shippers' Owned Containers) leading the way with 33% and COC (or Carrier's Owned Containers) with 15%, compared to the same period last year.

The cost of freight and operation for the 3<sup>rd</sup> quarter was up by 25% at THB3.27 billion compared to THB2.62 billion for the same quarter last year. The escalating time charter rates and bunker price led to higher fixed cost in this quarter. Otherwise, the increase was in line with the increase in liftings.

As regional currency against US Dollar strengthened further at the end of September this year, the Group recorded a gain on exchange of THB43.1 Million versus a gain of THB33.0 million for the same quarter last year when its US Dollar denominated debt was revalued.

With improved liftings, rate recovery and tight control of expenses, the Group's year-to-date turnover and net profit registered a 29% and 256% increase respectively. Year-to-date net profit stood at THB2.37 billion and turnover at THB12.82 billion.

Regional Container Lines PLC  
November 08, 2004



## REGIONAL CONTAINER LINES GROUP

### QUARTERLY EARNING STATEMENTS IN THAI BAHT

(million baht)

	1 <sup>st</sup> Quarter 2003	Half-Year 2003	9 months 2003	Yearend 2003	1 <sup>st</sup> Quarter 2004	Half-Year 2004	9 months 2004
Freight income	3,142.1	6,347.5	9,693.1	13,082.1	3,449.5	7,648.0	12,712.1
Cost of freight and operations (excl. depreciation)	(2,446.5)	(5,000.3)	(7,615.6)	(10,247.1)	(2,636.6)	(5,613.5)	(8,887.7)
<b>Gross Profit</b>	<b>695.6</b>	<b>1,347.2</b>	<b>2,077.5</b>	<b>2,835.0</b>	<b>812.9</b>	<b>2,034.5</b>	<b>3,824.4</b>
<b>Gross Profit Margin</b>	<b>22.1%</b>	<b>21.2%</b>	<b>21.4%</b>	<b>21.7%</b>	<b>23.6%</b>	<b>26.6%</b>	<b>30.1%</b>
Other income	118.8	165.7	209.0	298.0	31.0	66.1	106.2
Gain on exchange	0.0	0.0	0.0	0.0	80.6	0.0	18.7
Total other income	118.8	165.7	209.0	298.0	111.6	66.1	124.9
Admin expenses	(194.4)	(394.3)	(649.1)	(874.2)	(201.5)	(419.3)	(747.8)
Depreciation	(158.5)	(316.7)	(472.0)	(626.7)	(155.9)	(316.9)	(475.4)
Loss on exchange	(101.3)	(175.7)	(142.7)	(11.6)	0.0	(24.4)	0.0
Loss on sale of investments	0.0	0.0	0.0	0.0	(41.5)	(53.8)	(52.6)
Loss on impairment of fixed assets	0.0	0.0	0.0	(336.8)	0.0	0.0	0.0
Total other expenses	(454.2)	(886.7)	(1,263.8)	(1,849.3)	(398.9)	(814.4)	(1,275.8)
Interest expenses	(117.9)	(234.5)	(352.5)	(469.5)	(93.6)	(190.8)	(292.2)
Profit / (loss) before taxation	242.3	391.7	670.2	814.2	432.0	1,095.4	2,381.3
Income tax	(4.1)	(5.3)	(7.3)	(24.3)	(1.4)	(4.0)	(12.2)
Profit / (loss) after taxation	238.2	386.4	662.9	789.9	430.6	1,091.4	2,369.1
Minority interest	0.5	0.6	0.6	1.2	0.8	0.4	0.1
<b>Net profit / (loss) attributable to members</b>	<b>238.7</b>	<b>387.0</b>	<b>663.5</b>	<b>791.1</b>	<b>431.4</b>	<b>1,091.8</b>	<b>2,369.2</b>

### COMPUTATION OF EBITDA

Profit / (loss) before taxation	242.3	391.7	670.2	814.2	432.0	1,095.4	2,381.3
Add: Impairment loss	0.0	0.0	0.0	336.8	0.0	0.0	0.0
Add: Interest	117.9	234.5	352.5	469.5	93.6	190.8	292.2
<b>EBIT</b>	<b>360.2</b>	<b>626.2</b>	<b>1,022.7</b>	<b>1,620.5</b>	<b>525.6</b>	<b>1,286.2</b>	<b>2,673.5</b>
Add: Amortisation	0.0	0.0	0.0	0.0	0.2	0.5	0.8
Add: Depreciation	158.5	316.7	472.0	626.7	155.9	316.9	475.4
<b>EBITDA</b>	<b>518.7</b>	<b>942.9</b>	<b>1,494.7</b>	<b>2,247.2</b>	<b>681.7</b>	<b>1,603.6</b>	<b>3,149.7</b>

REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED  
AND ITS SUBSIDIARIES  
REVIEW REPORT AND INTERIM FINANCIAL STATEMENTS  
FOR THE THREE-MONTH AND NINE-MONTH PERIODS ENDED  
30 SEPTEMBER 2004 AND 2003

## **Review Report of Independent Auditor**

To The Board of Directors and Shareholders of  
Regional Container Lines Public Company Limited

I have reviewed the accompanying consolidated balance sheet of Regional Container Lines Public Company Limited and its subsidiaries as at 30 September 2004, and the consolidated statements of earnings for the three-month and nine-month periods ended 30 September 2004 and 2003, changes in shareholders' equity, and cash flows for the nine-month periods ended 30 September 2004 and 2003, and the separate financial statements of Regional Container Lines Public Company Limited for the same periods. These financial statements are the responsibility of the Company's management as to their correctness and the completeness of the presentation. My responsibility is to issue a report on these financial statements based on my reviews.

I conducted my reviews in accordance with the auditing standard applicable to review engagements. This standard requires that I plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. I have not performed an audit and, accordingly, I do not express an audit opinion.

Based on my reviews, nothing has come to my attention that causes me to believe that the accompanying financial statements are not presented fairly, in all material respects, in accordance with generally accepted accounting principles.

I have previously audited the consolidated financial statements of Regional Container Lines Public Company Limited and its subsidiaries and the separate financial statements of Regional Container Lines Public Company Limited for the year ended 31 December 2003 in accordance with generally accepted auditing standards and expressed an unqualified opinion on those statements under my report dated 13 February 2004. The balance sheet as at 31 December 2003, as presented herein for comparative purposes, formed an integral part of the financial statements which I audited and reported on. I have not performed any other audit procedures subsequent to the date of that report.

Vissuta Jariyathanakorn  
Certified Public Accountant (Thailand) No. 3853

Ernst & Young Office Limited  
Bangkok: 28 October 2004

REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

BALANCE SHEETS

(Unit: Thousand Baht)

	<b>CONSOLIDATED</b>		<b>THE COMPANY ONLY</b>	
	<u>Note</u> 30 September 2004	31 December 2003	30 September 2004	31 December 2003
	(Unaudited but reviewed)	(Audited)	(Unaudited but reviewed)	(Audited)
<b>ASSETS</b>				
<b>Current assets</b>				
Cash and cash equivalents	2,461,129	1,926,964	82,669	334,589
Short-term investments in available-for-sale securities				
- Unit trusts	561,089	730,189	561,089	730,189
Trade accounts receivable	1,413,902	1,218,325	-	-
Less: allowance for doubtful accounts	(25,633)	(64,239)	-	-
Trade accounts receivable, net 2	1,388,269	1,154,086	-	-
Trade accounts receivable - related 2, 5	132,736	73,041	2,226,286	2,369,272
Material supplies	146,734	125,731	5,042	5,417
Other current assets	200,949	292,045	13,761	13,510
<b>Total current assets</b>	<b>4,890,906</b>	<b>4,302,056</b>	<b>2,888,847</b>	<b>3,452,977</b>
<b>Non-current assets</b>				
Property investments held for long-term investment	2,128	2,042	-	-
Investments accounted for under 3	147,167	128,007	4,398,352	2,199,123
Other long-term investments	36,466	34,661	-	-
Property and premises, net	2,102,802	2,006,355	20,770	22,473
Vessels and equipment, net	12,513,531	11,328,294	5,023,464	4,966,872
Other non-current assets	3,921	3,824	1,624	1,554
<b>Total non-current assets</b>	<b>14,806,015</b>	<b>13,503,183</b>	<b>9,444,210</b>	<b>7,190,022</b>
<b>TOTAL ASSETS</b>	<b>19,696,921</b>	<b>17,805,239</b>	<b>12,333,057</b>	<b>10,642,999</b>

The accompanying notes are an integral part of the financial statements.

REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

BALANCE SHEETS (Continued)

(Unit: Thousand Baht)

	<b>CONSOLIDATED</b>		<b>THE COMPANY ONLY</b>	
	<u>Note</u> 30 September 2004 (Unaudited but reviewed)	31 December 2003 (Audited)	30 September 2004 (Unaudited but reviewed)	31 December 2003 (Audited)
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>				
<b>Current liabilities</b>				
Trade accounts payable	1,060,668	1,198,460	-	-
Trade accounts payable - related 5	-	-	33,524	21,108
Current portion of finance lease creditors	70,428	122,757	-	-
Current portion of long-term loans 4	1,029,762	955,737	102,356	186,777
Debenture	690,000	690,000	690,000	690,000
Corporate income tax payable	31,914	20,294	-	13,662
Other current liabilities	328,279	186,159	60,016	45,216
<b>Total current liabilities</b>	<b>3,211,051</b>	<b>3,173,407</b>	<b>885,896</b>	<b>956,763</b>
<b>Non-current liabilities</b>				
Finance lease creditors, net of current po	114,976	153,975	-	-
Long-term loans, net of current po 4	5,072,297	5,123,309	152,930	345,055
Debenture	2,500,000	2,500,000	2,500,000	2,500,000
<b>Total non-current liabilities</b>	<b>7,687,273</b>	<b>7,777,284</b>	<b>2,652,930</b>	<b>2,845,055</b>
<b>Total liabilities</b>	<b>10,898,324</b>	<b>10,950,691</b>	<b>3,538,826</b>	<b>3,801,818</b>

The accompanying notes are an integral part of the financial statements.

REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

BALANCE SHEETS (Continued)

(Unit: Thousand Baht)

	<b>CONSOLIDATED</b>		<b>THE COMPANY ONLY</b>	
	30 September 2004 (Unaudited but reviewed)	31 December 2003 (Audited)	30 September 2004 (Unaudited but reviewed)	31 December 2003 (Audited)
Shareholders' equity				
Share capital	663,000	663,000	663,000	663,000
Registered				
663,000,000 ordinary shares of Baht 1 each				
Issued and paid-up	663,000	663,000	663,000	663,000
663,000,000 ordinary shares of Baht 1 each				
Share premium	3,073,190	3,073,190	3,073,190	3,073,190
Translation adjustment	853,967	677,688	853,967	677,688
Retained earnings				
Appropriated - statutory reserve	66,300	66,300	66,300	66,300
Unappropriated	4,130,626	2,358,156	4,130,626	2,358,156
Unrealised gain on changes in the value of	7,148	2,847	7,148	2,847
Equity attributable to Company's shareholders	8,794,231	6,841,181	8,794,231	6,841,181
Minority interest - equity attributable to minority shareholders' of subsidiaries	4,366	13,367	-	-
Total shareholders' equity	8,798,597	6,854,548	8,794,231	6,841,181
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>19,696,921</b>	<b>17,805,239</b>	<b>12,333,057</b>	<b>10,642,999</b>

The accompanying notes are an integral part of the financial statements.

(UNAUDITED BUT REVIEWED)

REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

EARNINGS STATEMENTS

FOR THE THREE-MONTH PERIODS ENDED 30 SEPTEMBER 2004 AND 2003

(Unit: Thousand Baht)

	<b>CONSOLIDATED</b>		<b>THE COMPANY ONLY</b>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Revenues				
Freight income	5,064,097	3,345,600	317,964	227,721
Gain on exchange	43,094	32,988	25,941	-
Gain on sale of investments	1,261	5,308	1,261	5,308
Other income	25,871	27,795	177	1,925
Share of profit from investment accounted for under equity method - subsidiaries	-	-	1,147,965	330,370
Share of profit from investment accounted for under equity method - associated companies	14,284	10,143	14,284	10,143
Total revenues	<u>5,148,607</u>	<u>3,421,834</u>	<u>1,507,592</u>	<u>575,467</u>
Expenses				
Cost of freight and operation	3,425,162	2,763,438	156,749	135,605
Administrative expenses	330,333	256,369	33,673	25,379
Loss on exchange	-	-	-	85,939
Directors' remuneration	5,711	5,546	1,550	3,675
Total expenses	<u>3,761,206</u>	<u>3,025,353</u>	<u>191,972</u>	<u>250,598</u>
Earnings before interest and income tax expense	1,387,401	396,481	1,315,620	324,869
Interest expenses	(101,476)	(118,059)	(38,235)	(46,686)
Corporate income tax	(8,205)	(1,892)	-	(1,624)
Earnings after income tax	<u>1,277,720</u>	<u>276,530</u>	<u>1,277,385</u>	<u>276,559</u>
Net (earnings) loss - minority interest of subsidiaries	(335)	29	-	-
Net earnings for the period	<u><u>1,277,385</u></u>	<u><u>276,559</u></u>	<u><u>1,277,385</u></u>	<u><u>276,559</u></u>
				(Unit: Baht)
Basic earnings per share				
Net earnings	<u><u>1.93</u></u>	<u><u>0.42</u></u>	<u><u>1.93</u></u>	<u><u>0.42</u></u>

The accompanying notes are an integral part of the financial statements.



(UNAUDITED BUT REVIEWED)

REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

EARNINGS STATEMENTS

FOR THE NINE-MONTH PERIODS ENDED 30 SEPTEMBER 2004 AND 2003

(Unit: Thousand Baht)

	<b>CONSOLIDATED</b>		<b>THE COMPANY ONLY</b>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Revenues				
Freight income	12,712,084	9,693,125	923,351	642,018
Gain on exchange	18,714	-	98,014	-
Input tax refund	-	85,384	-	85,384
Gain on sales of investments	-	5,308	-	5,308
Other income	72,524	89,694	4,303	6,017
Share of profit from investment accounted for under equity method - subsidiaries	-	-	2,004,253	696,581
Share of profit from investment accounted for under equity method - associated companies	33,697	28,577	33,697	28,577
Total revenues	<u>12,837,019</u>	<u>9,902,088</u>	<u>3,063,618</u>	<u>1,463,885</u>
Expenses				
Cost of freight and operation	9,340,700	8,065,040	434,105	451,971
Administrative expenses	753,669	657,332	89,443	94,881
Loss on sale of investments	52,574	-	52,574	-
Loss on exchange	-	142,747	-	128,542
Directors' remuneration	16,502	14,290	4,500	3,675
Total expenses	<u>10,163,445</u>	<u>8,879,409</u>	<u>580,622</u>	<u>679,069</u>
Earnings before interest and income tax expense	2,673,574	1,022,679	2,482,996	784,816
Interest expenses	(292,239)	(352,532)	(113,826)	(118,505)
Corporate income tax	(12,231)	(7,243)	-	(2,723)
Earnings after income tax	<u>2,369,104</u>	<u>662,904</u>	<u>2,369,170</u>	<u>663,588</u>
Net loss - minority interest of subsidiaries	66	684	-	-
Net earnings for the period	<u>2,369,170</u>	<u>663,588</u>	<u>2,369,170</u>	<u>663,588</u>
				(Unit: Baht)
Basic earnings per share				
Net earnings	<u>3.57</u>	<u>1.00</u>	<u>3.57</u>	<u>1.00</u>

The accompanying notes are an integral part of the financial statements.

(UNAUDITED BUT REVIEWED)

## REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

## STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

FOR THE NINE-MONTH PERIODS ENDED 30 SEPTEMBER 2004 AND 2003

(Unit: Thousand Baht)

	CONSOLIDATED							Total
	Issued and		Translation	Retained earnings		Unrealised gain on	Minority	
	paid-up	Share		Statutory	Unappropriated			
share capital	premium	adjustment	reserve	of investments	of subsidiaries			
Balance - beginning c	663,000	3,073,190	785,660	66,300	1,699,592	-	26,211	6,313,953
Translation adjustment	-	-	(126,086)	-	-	-	-	(126,086)
Net earnings for the period	-	-	-	-	663,588	-	-	663,588
Dividend paid	-	-	-	-	(132,600)	-	-	(132,600)
Unrealised gain on changes in the value of investments	-	-	-	-	-	1,253	-	1,253
Decrease in minority interest	-	-	-	-	-	-	(1,704)	(1,704)
Balance as at 30 Sep	<u>663,000</u>	<u>3,073,190</u>	<u>659,574</u>	<u>66,300</u>	<u>2,230,580</u>	<u>1,253</u>	<u>24,507</u>	<u>6,718,404</u>
Balance - beginning c	663,000	3,073,190	677,688	66,300	2,358,156	2,847	13,367	6,854,548
Translation adjustment	-	-	176,279	-	-	-	-	176,279
Net earnings for the period	-	-	-	-	2,369,170	-	-	2,369,170
Dividend paid (Note 6)	-	-	-	-	(596,700)	-	-	(596,700)
Unrealised gain on changes in the value of investments	-	-	-	-	-	4,301	-	4,301
Decrease in minority interest	-	-	-	-	-	-	(9,001)	(9,001)
Balance as at 30 Sep	<u>663,000</u>	<u>3,073,190</u>	<u>853,967</u>	<u>66,300</u>	<u>4,130,626</u>	<u>7,148</u>	<u>4,366</u>	<u>8,798,597</u>

The accompanying notes are an integral part of the financial statements.

(UNAUDITED BUT REVIEWED)

REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

FOR THE NINE-MONTH PERIODS ENDED 30 SEPTEMBER 2004 AND 2003

(Unit: Thousand Baht)

**THE COMPANY ONLY**

	Issued and		Translation	Retained earnings		Unrealised gain on	
	paid-up	Share		Statutory	Unappropriated	changes in the value	Total
	share capital	premium	adjustment	reserve	of investments		
Balance - beginning of the year 20	663,000	3,073,190	785,660	66,300	1,699,592	-	6,287,742
Translation adjustment	-	-	(126,086)	-	-	-	(126,086)
Net earnings for the period	-	-	-	-	663,588	-	663,588
Dividend paid	-	-	-	-	(132,600)	-	(132,600)
Unrealised gain on changes in the	-	-	-	-	-	1,253	1,253
Balance as at 30 September 2003	<u>663,000</u>	<u>3,073,190</u>	<u>659,574</u>	<u>66,300</u>	<u>2,230,580</u>	<u>1,253</u>	<u>6,693,897</u>
Balance - beginning of the year 20	663,000	3,073,190	677,688	66,300	2,358,156	2,847	6,841,181
Translation adjustment	-	-	176,279	-	-	-	176,279
Net earnings for the period	-	-	-	-	2,369,170	-	2,369,170
Dividend paid (Note 6)	-	-	-	-	(596,700)	-	(596,700)
Unrealised gain on changes in the value of investments	-	-	-	-	-	4,301	4,301
Balance as at 30 September 2004	<u>663,000</u>	<u>3,073,190</u>	<u>853,967</u>	<u>66,300</u>	<u>4,130,626</u>	<u>7,148</u>	<u>8,794,231</u>

The accompanying notes are an integral part of the financial statements.

(UNAUDITED BUT REVIEWED)

## REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

## STATEMENTS OF CASH FLOWS

FOR THE NINE-MONTH PERIODS ENDED 30 SEPTEMBER 2004 AND 2003

(Unit: Thousand Baht)

	<u>CONSOLIDATED</u>		<u>THE COMPANY ONLY</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
<b>Cash flows from operating activities</b>				
Net earnings	2,369,170	663,588	2,369,170	663,588
Adjustments to reconcile net earnings to net cash provided by (used in) operating activities				
Depreciation	475,400	471,986	191,518	191,554
Share of profit from investment accounted for under equity method - subsidiaries	-	-	(2,004,253)	(696,581)
Share of profit from investment accounted for under equity method - associated companies	(33,697)	(28,577)	(33,697)	(28,577)
Loss (gain) on sale of investments	52,574	(5,308)	52,574	(5,308)
Increase (decrease) in allowance for doubtful debts	(38,606)	37,494	-	-
Unrealised exchange (gain) loss	(114,351)	108,740	(70,629)	126,172
Minority interest	(66)	(684)	-	-
	<u>2,710,424</u>	<u>1,247,239</u>	<u>504,683</u>	<u>250,848</u>
Operating assets (increase) decrease				
Trade accounts receivable	(195,577)	371,045	-	-
Trade accounts receivable - related parties	28,551	-	223,931	(272,975)
Material supplies	(21,003)	(2,045)	375	155
Other current assets	91,096	(43,241)	(251)	4,360
Other assets	(89)	(144)	(62)	(199)
Operating liabilities increase (decrease)				
Trade accounts payable	(138,022)	(121,947)	-	-
Trade accounts payable - related parties	-	-	12,590	(9,142)
Finance lease creditors	(90,256)	(145,940)	-	-
Corporate income tax payable	11,620	(642)	(13,662)	2,723
Other current liabilities	133,185	24,098	14,800	13,108
Net cash provided by (used in) operating activities	<u>2,529,929</u>	<u>1,328,423</u>	<u>742,404</u>	<u>(11,122)</u>

The accompanying notes are an integral part of the financial statements.

(UNAUDITED BUT REVIEWED)

## REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

## STATEMENTS OF CASH FLOWS (Continued)

FOR THE NINE-MONTH PERIODS ENDED 30 SEPTEMBER 2004 AND 2003

(Unit: Thousand Baht)

	<u>CONSOLIDATED</u>		<u>THE COMPANY ONLY</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
<b>Cash flows from investing activities</b>				
Cash payment for purchase of investment	(248,515)	(1,350,000)	(248,515)	(1,350,000)
Cash received from sale of investments	369,342	60,000	369,342	60,000
Decrease (increase) in property, premises, vessels and equipment	(1,757,084)	506,853	(246,407)	(127,455)
Dividend received from associated companies	15,000	10,000	15,000	10,000
Increase (decrease) in translation adjustments	173,925	(125,967)	-	-
Net cash used in investing activities	<u>(1,447,332)</u>	<u>(899,114)</u>	<u>(110,580)</u>	<u>(1,407,455)</u>
<b>Cash flows from financing activities</b>				
Repayment of promissory notes	-	(1,000,000)	-	(1,000,000)
Decrease in long-term loans	48,268	(1,643,097)	(287,044)	(170,630)
Cash received from debentures	-	2,500,000	-	2,500,000
Dividend paid	(596,700)	(132,600)	(596,700)	(132,600)
Net cash provided by (used in ) financing activities	<u>(548,432)</u>	<u>(275,697)</u>	<u>(883,744)</u>	<u>1,196,770</u>
Net increase (decrease) in cash and cash equivalents	534,165	153,612	(251,920)	(221,807)
Cash and cash equivalents at beginning of period	1,926,964	1,487,596	334,589	265,235
Cash and cash equivalents at end of period	<u>2,461,129</u>	<u>1,641,208</u>	<u>82,669</u>	<u>43,428</u>
<b>Supplemental cash flow information</b>				
Cash paid during the period for				
Interest expenses	214,875	240,649	104,274	98,821
Corporate income tax	18,270	11,910	13,662	1,008
Non cash transaction				
Unrealised gain on change in the value of investments	4,301	1,253	4,301	1,253

The accompanying notes are an integral part of the financial statements.

(UNAUDITED BUT REVIEWED)

REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES  
NOTES TO INTERIM FINANCIAL STATEMENTS  
FOR THE THREE-MONTH AND NINE-MONTH PERIODS ENDED 30 SEPTEMBER 2004  
AND 2003

**1. GENERAL INFORMATION**

**1.1 Basis for the preparation of the interim financial statements**

These interim financial statements are prepared in accordance with Accounting Standards Pronouncement No. 41 "Interim financial statements", with the Company choosing to present condensed interim financial statements. However, additional line items are presented in the balance sheets, and the related statements of earnings, changes in shareholders' equity, and cash flows, as in the annual financial statements.

These interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, they focus on new activities, events and circumstances so as not to duplicate information previously reported. These interim financial statements should therefore be read in conjunction with the latest annual financial statements.

**1.2 Basis of consolidation**

These consolidated financial statements include the financial statements of Regional Container Lines Public Company Limited and its subsidiaries ("the Group") and have been prepared on the same basis as that applied for the consolidated financial statements for the year ended 31 December 2003. There have been no changes in the composition of the Group during the current period.

The consolidated financial statements for the three-month and nine-month periods ended 30 September 2004 include the financial statements of a subsidiary in the Peoples' Republic of China. These financial statements were prepared by the management of the subsidiary, and have not been reviewed by its auditor. Assets of the subsidiary included as at 30 September 2004 amount to Baht 116 million (31 December 2003: Baht 87 million), and total revenues included for the three-month and nine-month periods then ended amount to Baht 27 million and Baht 45 million (30 September 2003: Baht 6 million and Baht 18 million) respectively.

(UNAUDITED BUT REVIEWED)

### 1.3 Significant accounting policies

The interim financial statements are prepared using the same accounting policies and methods of computation as were used for the financial statements for the year ended 31 December 2003, with the following additional accounting policy.

#### Investments in trading securities

Investments in trading securities are determined at fair value. The change in value of securities is included in determining earnings. The fair value of unit trusts are their net asset value.

## 2. TRADE ACCOUNTS RECEIVABLE/TRADE ACCOUNTS RECEIVABLE - RELATED PARTIES

The balances of trade accounts receivable in the consolidated financial statements are classified by aging as follows.

(Unit: Thousand Baht)

	CONSOLIDATED	
	30 September 2004	31 December 2003
Under 90 days	1,393,483	1,092,512
91 - 180 days	19,973	106,638
181 - 365 days	28	3,960
Over 365 days	418	15,215
Total	1,413,902	1,218,325
Less: allowance for doubtful accounts	(25,633)	(64,239)
Net	<u>1,388,269</u>	<u>1,154,086</u>

A part of the trade accounts receivable of subsidiaries as at 30 September 2004 and 31 December 2003 have been pledged to secure credit facilities granted by banks.

## (UNAUDITED BUT REVIEWED)

The balances of trade accounts receivable - related parties are classified by aging as follows.

(Unit: Thousand Baht)

	CONSOLIDATED		THE COMPANY ONLY	
	30 September 2004	31 December 2003	30 September 2004	31 December 2003
Under 90 days	132,736	73,041	319,976	306,243
91 - 180 days	-	-	316,709	219,474
181 - 365 days	-	-	631,553	385,203
Over 365 days	-	-	958,048	1,458,352
<b>Total</b>	<b>132,736</b>	<b>73,041</b>	<b>2,226,286</b>	<b>2,369,272</b>

**3. INVESTMENTS ACCOUNTED FOR UNDER EQUITY METHOD**The Company Only

(Unit: Million Baht)

Company's name	Share capital issued and fully paid		Percentage directly owned by the Company		Investment			
	30 September 2004	31 December 2003	30 September 2004	31 December 2003	Cost method		Equity method	
			Percent	Percent	2004	2003	2004	2003
<b><u>Investments in subsidiaries</u></b>								
<b><u>Subsidiaries operating in Thailand</u></b>								
a) Asian Bulk Shipping Co., Ltd.	Baht 25 Million	Baht 25 Million	51	51	13	13	2	2
b) RCL Logistics Co., Ltd.	Baht 1 Million	Baht 1 Million	100	100	1	1	28	21
<b><u>Subsidiaries operating in Singapore</u></b>								
c) RCL Investment Pte. Ltd.	S\$ 10 Million	S\$ 10 Million	100	100	145	145	(1,370)	(1,391)
d) Regional Container Lines Pte Ltd.	S\$ 42.5 Million	S\$ 42.5 Million	85	85	1,173	1,173	3,355	2,890
e) RCL Feeder Pte Ltd.	S\$ 20.5 Million	S\$ 20.5 Million	98	98	430	430	1,878	243
f) RCL Service SA	USD 10,000	USD 10,000	49	49	2	2	41	39
g) RCL Holdings Ltd.	S\$ 0.3 Million	S\$ 0.3 Million	49	49	108	108	148	141
h) RCL Ship Management Pte. Ltd.	S\$ 0.3 Million	S\$ 0.3 Million	49	49	54	54	9	7
<b><u>Subsidiary operating in Hong Kong</u></b>								
i) Regional Container Lines (H.K.) Ltd.	HK\$ 4 Million	HK\$ 4 Million	100	100	132	132	94	70
<b><u>Subsidiary operating in the People's Republic of China</u></b>								
j) Regional Container Lines Shipping Co., Ltd.	USD 1.24 Million	USD 1.24 Million	100	100	68	68	75	58
<b>Total investments in subsidiaries</b>					<b>2,126</b>	<b>2,126</b>	<b>4,260</b>	<b>2,080</b>
<b><u>Investment in associated company</u></b>								
<b><u>Associated company operating in Thailand</u></b>								
k) TIPS Co., Ltd. (Port operating)	Baht 100 Million	Baht 100 Million	20	20	20	20	138	119
<b>Total investment in associated company</b>					<b>20</b>	<b>20</b>	<b>138</b>	<b>119</b>
<b>Total investments accounted for under equity method</b>					<b>2,146</b>	<b>2,146</b>	<b>4,398</b>	<b>2,199</b>



(UNAUDITED BUT REVIEWED)

The accumulated shares of the profit of the associated company, as at 30 September 2004, is calculated based on the financial statements of the associated company, which are unreviewed by that company's auditor.

#### CONSOLIDATED

(Unit: Thousand Baht)

	<u>30 September 2004</u>	<u>31 December 2003</u>
The Company's investment in associated company	137,988	119,290
The subsidiaries' investments in associated companies	<u>9,179</u>	<u>8,717</u>
Total investments accounted for under equity method	<u><u>147,167</u></u>	<u><u>128,007</u></u>

#### **4. LONG-TERM LOANS**

The long-term loans have been secured by the mortgage of most of the vessels of the Company and the subsidiaries, and the property of the subsidiaries, and are guaranteed by the Company.

As at 30 September 2004, a subsidiary in Singapore has period-by-period knock out swap and fixed interest rate swap agreements for loans amounting to USD 63.8 million (31 December 2003: USD 37.5 million), to exchange fixed interest rates to an interest rate of LIBOR per annum.

#### **5. RELATED PARTY TRANSACTIONS**

- a) The Company and its subsidiaries have business dealings with their customers through regional shipping agents (third parties and related companies) of which a substantial part is through their related companies. Such transactions have been determined in the ordinary course of business.
- b) In addition to the matter discussed in a), during the periods, the Company had other significant business transactions with its subsidiary company and related parties (related by way of shareholding or common shareholders and/or common directors). The transactions are summarised below: -

(UNAUDITED BUT REVIEWED)

(Unit: Million Baht)

For the nine-month periods ended 30 September 2004 and 2003

	Consolidated		The Company Only		Pricing policy
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>	
<b><u>Transactions with subsidiary</u></b>					
Charter freight income	-	-	922	640	Cost plus a margin or at price comparable to cost
<b><u>Transactions with related parties</u></b>					
Commission expenses	80	65	-	-	A price approximating market price
Terminal operating services	35	35	-	-	A price approximating tariff
Rental expenses	3	2	3	2	Rental agreement

The outstanding balances of the above transactions have been presented in the balance sheets as follows: -

(Unit: Million Baht)

	CONSOLIDATED		THE COMPANY ONLY	
	30 September 2004	31 December 2003	30 September 2004	31 December 2003
<b><u>Trade accounts receivable - related parties</u></b>				
<u>Subsidiaries</u>				
RCL Service SA	-	-	-	448
RCL Feeder Pte Ltd.	-	-	2,226	1,921
<u>Related parties</u>				
Ngow Hock Co., Ltd.	107	41	-	-
Songkhla Shipping Agency Co., Ltd.	<u>26</u>	<u>32</u>	<u>-</u>	<u>-</u>
	<u>133</u>	<u>73</u>	<u>2,226</u>	<u>2,369</u>
<b><u>Trade accounts payable - related party</u></b>				
<u>Subsidiary</u>				
RCL Ship Management Pte Ltd.	<u>-</u>	<u>-</u>	<u>34</u>	<u>21</u>
	<u>-</u>	<u>-</u>	<u>34</u>	<u>21</u>

## **6. DIVIDEND**

On 30 April 2004, the annual general meeting of the Company's shareholders approved the payment of the dividend of Baht 0.45 per share to the shareholders, or a total of Baht 298.35 million. The dividend was paid in May 2004.

On 6 August 2004, a Board of Directors Meeting approved the payment of an interim dividend of Baht 0.45 per share or a total of Baht 298.35 million. The dividend was paid in September 2004.

## **7. COMMITMENT**

### **7.1 Commitments**

As at 30 September 2004, the Company and its subsidiaries have the following commitments: -

- (a) The Company and its subsidiaries had the outstanding commitments of approximately Baht 4,868 million (31 December 2003: Baht 1,316 million) in respect of lease of office buildings, containers and charter hire agreements.
- (b) The Company had the outstanding commitments amounting to USD 51 million, or approximately Baht 2,116 million (31 December 2003: USD 57 million or approximately Baht 2,259 million), in respect of the building of two vessels. Furthermore, a Singaporean subsidiary had the commitments amounting to USD 89 million, or approximately Baht 3,694 million (31 December 2003: USD 52.6 million or approximately Baht 2,086 million), in respect of the building of four vessels.

### **7.2 Guarantees**

As at 30 September 2004, the Company had outstanding guarantees of Baht 15,382 million (31 December 2003: Baht 10,508 million), which had been issued to secure credit lines of the overseas subsidiaries from financial institutions.

### **7.3 Bank Guarantees**

As at 30 September 2004, there were outstanding bank guarantees of approximately Baht 1,002 million (31 December 2003: Baht 24 million) issued by the banks on behalf of the Company and its subsidiaries in respect of certain performance bonds as required in the normal course of business of the Company and its subsidiaries.

### **7.4 Litigation**

In June 2000, a subsidiary in Singapore filed a petition to wind up an associated company in Malaysia and another petition to recover an outstanding agency balance of RM 25 million or approximately Baht 281 million. The case is under consideration of the court.

In June 2000, the subsidiary was counter-sued by the associated company, claiming compensation of RM 14 million or approximately Baht 157 million, for illegal termination of an agency agreement. The management of subsidiary believe that the ultimate resolution of these legal proceedings is not likely to have a material effect on the results of its operations, or financial position.

## **8. FINANCIAL INFORMATION BY SEGMENT**

The Company's and its subsidiaries' operations involve mainly a single industry segment, the business of feeder and vessel operations, and are carried on in geographic area in Thailand, Singapore, Hong Kong, The People's Republic of China, Taiwan and other countries around the South China Sea. Financial information of the Company and its subsidiaries presented by geographical segment are as follows.

(UNAUDITED BUT REVIEWED)

(Unit: Million Baht)

CONSOLIDATED

For the nine-month period ended 30 September 2004

	Thailand	Singapore	Hong Kong	China	Total	Elimination	Grand Total
Freight income	<u>1,018</u>	<u>13,599</u>	<u>100</u>	<u>114</u>	<u>14,831</u>	<u>(2,119)</u>	<u>12,712</u>
Gross profit	<u>508</u>	<u>2,658</u>	<u>80</u>	<u>97</u>	<u>3,343</u>	<u>28</u>	<u>3,371</u>
Other income							72
Gain on exchange							19
Share of profit from investment accounted for under equity method - associated companies							34
Administrative expenses							(770)
Loss on sale of investments							(53)
Interest expenses							(292)
Corporate income tax							(12)
Net earnings for the period							<u>2,369</u>
Property, premises, vessels and equipment	<u>5,047</u>	<u>9,537</u>	<u>67</u>	<u>13</u>	<u>14,664</u>	<u>(48)</u>	<u>14,616</u>
Others							<u>5,081</u>
Total assets							<u>19,697</u>

CONSOLIDATED

For the nine-month period ended 30 September 2003

	Thailand	Singapore	Hong Kong	China	Total	Elimination	Grand Total
Freight income	<u>732</u>	<u>10,415</u>	<u>86</u>	<u>54</u>	<u>11,287</u>	<u>(1,594)</u>	<u>9,693</u>
Gross profit	<u>204</u>	<u>1,267</u>	<u>71</u>	<u>54</u>	<u>1,596</u>	<u>32</u>	<u>1,628</u>
Other income							180
Share of profit from investment accounted for under equity method - associated companies							29
Administrative expenses							(672)
Loss on exchange							(143)
Interest expenses							(353)
Corporate income tax							(7)
Minority interest							1
Net earnings for the period							<u>663</u>

CONSOLIDATED

As at 31 December 2003

	Thailand	Singapore	Hong Kong	China	Total	Elimination	Grand Total
Property, premises, vessels and Equipment	<u>4,992</u>	<u>8,322</u>	<u>66</u>	<u>6</u>	<u>13,386</u>	<u>(51)</u>	<u>13,335</u>
Others							<u>4,470</u>
Total assets							<u>17,805</u>

(UNAUDITED BUT REVIEWED)

## **9. FINANCIAL INSTRUMENTS**

As at 30 September 2004, a subsidiary in Singapore entered into Baht currency forward contracts amounting to USD 9 million at Baht 39.02 per USD 1, due in December 2004.

## **10. RECLASSIFICATION OF ACCOUNTS**

Certain amounts in the financial statements for the nine-month period ended 30 September 2003 have been reclassified to conform to the current period classification, with no effect on previously reported net earnings or shareholders' equity.

## **11. APPROVAL OF INTERIM FINANCIAL STATEMENTS**

These interim financial statements have been approved by the directors of the Company.



## REGIONAL CONTAINER LINES GROUP

### QUARTERLY EARNING STATEMENTS IN US\$

(million US\$)

	1 <sup>st</sup> Quarter	Half-Year	9 months	Yearend	1 <sup>st</sup> Quarter	Half-Year	9 months
	2003	2003	2003	2003	2004	2004	2004
Freight income	73.4	149.4	230.7	315.5	87.7	191.6	314.3
Cost of freight and operations (excl. depreciation)	(57.2)	(117.7)	(181.2)	(247.1)	(67.0)	(140.6)	(219.7)
<b>Gross Profit</b>	<b>16.2</b>	<b>31.7</b>	<b>49.5</b>	<b>68.4</b>	<b>20.7</b>	<b>51.0</b>	<b>94.6</b>
<b>Gross Profit Margin</b>	<b>22.1%</b>	<b>21.2%</b>	<b>21.5%</b>	<b>21.7%</b>	<b>23.6%</b>	<b>26.6%</b>	<b>30.1%</b>
Other income	2.8	3.9	5.0	7.2	0.8	1.7	2.6
Gain on exchange	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total other income	2.8	3.9	5.0	7.2	0.8	1.7	2.6
Admin expenses	(4.5)	(9.3)	(15.5)	(21.1)	(5.1)	(10.5)	(18.5)
Depreciation	(4.7)	(9.4)	(14.1)	(18.9)	(4.8)	(9.6)	(14.3)
Loss on exchange	(0.1)	(0.5)	(0.8)	(0.6)	(0.3)	(0.8)	(2.4)
Loss on sale of investments	0.0	0.0	0.0	0.0	(1.1)	(1.4)	(1.3)
Loss on impairment of fixed assets	0.0	0.0	0.0	(9.4)	0.0	0.0	0.0
Total other expenses	(9.3)	(19.2)	(30.4)	(50.0)	(11.3)	(22.3)	(36.5)
Interest expenses	(2.8)	(5.5)	(8.4)	(11.3)	(2.4)	(4.8)	(7.2)
Profit / (loss) before taxation	6.9	10.9	15.7	14.3	7.8	25.6	53.5
Income tax	(0.1)	(0.1)	(0.2)	(0.6)	0.0	(0.1)	(0.3)
Profit / (loss) after taxation	6.8	10.8	15.5	13.7	7.8	25.5	53.2
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Net profit / (loss) attributable to members</b>	<b>6.8</b>	<b>10.8</b>	<b>15.5</b>	<b>13.7</b>	<b>7.8</b>	<b>25.5</b>	<b>53.2</b>

### COMPUTATION OF EBITDA

Profit / (loss) before taxation	6.9	10.9	15.7	14.3	7.8	25.6	53.5
Add: Impairment loss	0.0	0.0	0.0	9.4	0.0	0.0	0.0
Add: Interest	2.8	5.5	8.4	11.3	2.4	4.8	7.2
<b>EBIT</b>	<b>9.7</b>	<b>16.4</b>	<b>24.1</b>	<b>35.0</b>	<b>10.2</b>	<b>30.4</b>	<b>60.7</b>
Add: Amortisation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Add: Depreciation	4.7	9.4	14.1	18.9	4.8	9.6	14.3
<b>EBITDA</b>	<b>14.4</b>	<b>25.8</b>	<b>38.2</b>	<b>53.9</b>	<b>15.0</b>	<b>40.0</b>	<b>75.0</b>

29 October 2004

The Board of Directors  
Regional Container Lines Public Company Limited  
30th Floor, Panjathani Tower  
127/35 Ratchadapisek Road  
Yannawa District  
**BANGKOK 10120**

Dear Sirs,

**Consolidated financial statements in United States Dollars**

As requested, we have obtained from the management the consolidated balance sheets as at 30 September 2004 and 31 December 2003, and the statements of earnings and retained earnings for the nine-month periods ended 30 September 2004 and 2003 of Regional Container Lines Public Company Limited and its subsidiaries (“the Group”) in United States Dollars (“USD”) and performed the following procedures as agreed upon: -

- (i) We obtained management’s basis in determining exchange rates applied in the translation of financial information.
- (ii) We recomputed the translation of financial information into USD.
- (iii) We checked the casting and extension of the translated USD financial information in the statements.

The above procedures do not constitute either an audit or a review in accordance with Thai generally accepted auditing standards and the basis of translation is not necessarily in compliance with Thai generally accepted accounting principles. We therefore cannot give any assurance on the basis of these procedures.

The above procedures were performed solely to assist you in the preparation of the financial information in USD for presentation to your bankers for the purpose of their facilities review, and are not to be referred to for any other purposes or distributed to any other parties without our prior consent.

Yours faithfully,  
ERNST & YOUNG OFFICE LIMITED

Vissuta Jariyathanakorn  
Partner



REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

	30 September 2004		31 December 2003	
	Million	Million	Million	Million
	Baht	USD	Baht	USD
<b>ASSETS</b>				
Current assets				
Cash and cash equivalents	2,461.1	59.3	1,927.0	48.6
Short-term investment in available-for-sale securities - Unit trusts	561.1	13.5	730.2	18.4
Trade accounts receivable, net	1,388.3	33.5	1,154.1	29.2
Trade accounts receivable - related parties	132.7	3.2	73.0	1.8
Other current assets	347.7	8.4	417.7	10.6
Total current assets	4,890.9	117.9	4,302.0	108.6
Non-current assets				
Property and premises, net	2,102.8	57.3	2,006.4	57.5
Vessels and equipment, net	12,513.5	366.0	11,328.3	348.1
Other non-current assets	189.7	5.4	168.5	5.1
Total non-current assets	14,806.0	428.7	13,503.2	410.7
<b>TOTAL ASSETS</b>	<b>19,696.9</b>	<b>546.6</b>	<b>17,805.2</b>	<b>519.3</b>

See Basis of Preparation

REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS (Continued)

	30 September 2004		31 December 2003	
	Million	Million	Million	Million
	Baht	USD	Baht	USD
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>				
<b>Current liabilities</b>				
Trade accounts payable	1,060.6	25.6	1,198.4	30.3
Current portion of finance lease creditors	70.4	1.7	122.7	3.1
Current portion of long-term loans	1,029.8	24.8	955.7	24.1
Debenture	690.0	16.6	690.0	17.4
Other current liabilities	360.2	8.7	206.6	5.2
<b>Total current liabilities</b>	<b>3,211.0</b>	<b>77.4</b>	<b>3,173.4</b>	<b>80.1</b>
<b>Non-current liabilities</b>				
Finance lease creditors, net of current portion	115.0	2.8	154.0	3.9
Long-term loans, net of current portion	5,072.3	122.2	5,123.3	129.2
Debenture	2,500.0	60.3	2,500.0	63.1
<b>Total non-current liabilities</b>	<b>7,687.3</b>	<b>185.3</b>	<b>7,777.3</b>	<b>196.2</b>
<b>Total liabilities</b>	<b>10,898.3</b>	<b>262.7</b>	<b>10,950.7</b>	<b>276.3</b>
<b>Shareholders' equity</b>				
<b>Share capital</b>				
<b>Issued and fully paid</b>				
663,000,000 ordinary shares of Baht 1 each	663.0	20.6	663.0	20.6
Share premium	3,073.2	113.7	3,073.2	113.7
Translation adjustment	853.9	(3.6)	677.6	(6.1)
<b>Retained earnings</b>				
Appropriated - statutory reserve	66.3	1.9	66.3	1.9
Unappropriated	4,130.7	151.0	2,358.2	112.5
Unrealised gain on changes in the value of invest	7.1	0.2	2.8	0.1
<b>Equity attributable to Company's shareholders</b>	<b>8,794.2</b>	<b>283.8</b>	<b>6,841.1</b>	<b>242.7</b>
<b>Minority interest - equity attributable</b>				
to minority shareholders of subsidiaries	4.4	0.1	13.4	0.3
<b>Total shareholders' equity</b>	<b>8,798.6</b>	<b>283.9</b>	<b>6,854.5</b>	<b>243.0</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQU</b>	<b>19,696.9</b>	<b>546.6</b>	<b>17,805.2</b>	<b>519.3</b>

See Basis of Preparation

REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES  
STATEMENTS OF EARNINGS AND RETAINED EARNINGS  
FOR THE NINE-MONTH PERIODS ENDED 30 SEPTEMBER 2004 AND 2003

	<u>2004</u> Million Baht	<u>2004</u> Million USD	<u>2003</u> Million Baht	<u>2003</u> Million USD
<b>EARNINGS</b>				
Revenues				
Freight income	12,712.1	314.3	9,693.1	230.7
Gain on exchange	18.7	-	-	-
Other income	106.2	2.6	209.0	5.0
Total revenues	<u>12,837.0</u>	<u>316.9</u>	<u>9,902.1</u>	<u>235.7</u>
Expenses				
Cost of freight and operations	8,887.7	219.7	7,615.6	181.2
Depreciation	475.4	14.3	472.0	14.1
Administrative expenses	731.3	18.1	634.8	15.5
Loss on sale of investments	52.6	1.3	-	-
Loss on exchange	-	2.4	142.7	0.8
Directors' remuneration	16.5	0.4	14.3	-
Total expenses	<u>10,163.5</u>	<u>256.2</u>	<u>8,879.4</u>	<u>211.6</u>
Earnings before interest and income tax expense	2,673.5	60.7	1,022.7	24.1
Interest expenses	(292.2)	(7.2)	(352.5)	(8.4)
Corporate income tax	(12.2)	(0.3)	(7.3)	(0.2)
Earnings after income tax	<u>2,369.1</u>	<u>53.2</u>	<u>662.9</u>	<u>15.5</u>
Net loss - minority interest	0.1	-	0.6	-
Net earnings for the period	<u><u>2,369.2</u></u>	<u><u>53.2</u></u>	<u><u>663.5</u></u>	<u><u>15.5</u></u>
<b>RETAINED EARNINGS</b>				
Retained earnings - unappropriated				
Balance - beginning of period	2,358.2	112.5	1,699.7	101.9
Net earnings for the period	2,369.2	53.2	663.5	15.5
Dividend paid	(596.7)	(14.7)	(132.6)	(3.1)
Total retained earnings - unappropriated	<u>4,130.7</u>	<u>151.0</u>	<u>2,230.6</u>	<u>114.3</u>
Retained earnings - appropriated				
Statutory reserve	66.3	1.9	66.3	1.9
Total retained earnings - appropriated	<u>66.3</u>	<u>1.9</u>	<u>66.3</u>	<u>1.9</u>
Total retained earnings	<u><u>4,197.0</u></u>	<u><u>152.9</u></u>	<u><u>2,296.9</u></u>	<u><u>116.2</u></u>

See Basis of Preparation

## **BASIS OF PREPARATION**

### **1. THAI BAHT FIGURES**

The Thai Baht figures in the balance sheets as at 30 September 2004 and profit and loss accounts for the nine-month periods ended 30 September 2004 and 2003 were extracted from the reviewed consolidated financial statements. The Thai Baht figures in the balance sheet as at 31 December 2003 were extracted from the audited consolidated financial statements. The consolidated financial statements included the financial statements of Regional Container Lines Public Company Limited (hereinafter called “the Company”) and its subsidiaries in Thailand, Singapore, Hong Kong and the People’s Republic of China.

For consolidation purposes, foreign currency financial statements of the subsidiaries were translated into Thai Baht at the closing exchange rates as to assets and liabilities, and at the average rates as to revenues and expenses. The resultant difference has been presented under the caption of “Translation adjustment” in the shareholders’ equity.

### **2. USD FIGURES**

2.1 The USD figures in the consolidated balance sheets were determined by translating the Thai Baht consolidated balance sheets of the Group using the following exchange rates: -

a) For assets and liabilities, we used the following approximate rates: -

As of 30 September 2004 : USD 1 = Baht 41.4936

As of 31 December 2003 : USD 1 = Baht 39.6382

b) The approximate rates as of 1 January 1997 were used for brought-forward balances of share capital, share premium, investments, property, vessels and equipment: -

*For the Company and its Thailand subsidiary*

USD 1 = Baht 25.5850

*For its Singapore subsidiaries*

USD 1 = SGD 1.4020

*For its Hong Kong subsidiaries*

USD 1 = HKD 7.7296

- c) Approximate rates as at the transaction dates were used for additional share capital, share premium, property, vessels and equipment, and disposals of vessels and equipment.

Any differences have been included in "Translation adjustment".

- 2.2 The USD figures in the consolidated profit and loss accounts were determined by translating the Thai Baht consolidated profit and loss accounts of the Group using the average exchange rates, which were as follows: -

30 September 2004 : USD 1 = Baht 40.4478

30 September 2003 : USD 1 = Baht 42.0124