

Regional Container Lines Public Company Limited

WE'RE LOOKING FOR YOU !!

Apply Now

Send your resume to

recruitment@rclgroup.com

Sr. Officer (Sales)/RCLL

URGENTLY REQUIRED

Responsibilities:

- Take ownership for business issues encountered by customer and act as
- To develop new business both air and sea freight including domestic service i.e. customer clearance
- Review and develop the efficiency of business flow of the company to complete with other competitors, and make improvement, if necessary.
- Analyst market information and development trend to gain competitive
- Advantage against competitors and recommend to management on strategies to gaining market share for business
- Provide marketing support and knowledge within company
- Develop and maintain positive relationship with targeted and existing accounts, and ensure that sale professionals servicing the accounts receive updates on the status

Qualifications:

- Bachelor degree in logistics or any related field.
- 1-3 years experience in freight forwarding with understanding of all related process and document
- Good command in English both written and spoken.
- Extensive knowledge of logistics services, freight forwarding and shipping lines
- Mandarin or Japanese speaking will be advantage

Please send resume (English) with your expected salary to

recruitment@rclgroup.com