

Join US!

URGENTLY REQUIRED

Asst. Manager/Manager
(Sales-LCL Consolidation)

Responsibilities ;

- To develop new business specifically for LCL consolidation shipment plus other VAS services i.e. customs clearance, transportation, etc.
- Develops and plans marketing strategy and business plan to achieve the projected premium and profitability targets.
- Review and develop the efficiency of business flow of the company to compete with other competitors, and make improvements, if necessary.
- Analyze market information and development trends to gain competitive advantage against competitors and recommend Management strategies to gain market share for business.
- Develop and maintain positive relationships with targeted and existing accounts, and ensure that sales professionals servicing the accounts receive updates on the status.

Qualifications ;

- Thai nationality, Male / Female age between 30-45 years old.
- Bachelor's degree in Business administration/ Logistics or any related field.
- Minimum 3 years of working experience in freight forwarding with understanding of all related processes and documents.
- Extensive knowledge of logistics services, freight forwarding and shipping lines.
- Require good command of reading and writing English.
- Mandarin or Japanese Speaking will be an advantage.

Apply Now

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02-2961394



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