

Executive (Marketing)

Responsibilities;

- Conduct Market Research and Analysis to be used as information and strategy for the Trade Department.
- Design Network Sale KPIs that align with the Trade's objectives and direction.
- Manage the operations of Sale Call Management (SCM) to ensure alignment with the established strategy.
- Monitor salesman performance and productivity in coordination with Sales Managers and Location Heads.

Qualifications;

- Bachelor's Degree in Marketing, Business Management, Data Science, or a related field is typically required.
- At least 3 years of experience in a similar role is often preferred. (Marketing from Ship Container Liner, Freight Forwarder, Shipping Business).
- Experience in Marketing or Data Analysis (in Shipping industry) is highly valuable.
- Proficient in MS Office, Google apps, and Data Analysis tools such as Excel, Power BI, and Statistical software.
- Good communication skills in English, both verbal and written.



