

# QUARTERLY IR NEWSLETTER



## NEWS UPDATE

### Strong Message of Sustainable Growth at 4Q22 Analyst Meeting

**March 20, 2023**

RCL held its highly anticipated 4Q22 Analyst Meeting on March 20, 2023, at the Panjathani Conference Center. The event, attended by 12 analysts, offered valuable insights into RCL's strategic direction and future prospects.

Key speakers from RCL included Khun Twinchok Tanthuanit (President), Khun Nadrudee Rungruengphon (EVP - Group Finance & Accounts and Corp Sec.), and Khun Suporn Amnuayphan (SVP - Group Head of IR).

In line with its dedication to environmental responsibility, RCL has proactively implemented measures to monitor and control carbon emissions from each vessel, ensuring compliance with legal requirements. The company is committed to reducing its carbon footprint in line with global sustainability goals.

Looking ahead, RCL intends to leverage its available cash resources to invest in new and more efficient vessels, replacing older ships that have been sold. This strategic approach not only enhances operational efficiency but also underscores RCL's commitment to continuous improvement and maintaining a competitive edge in the industry.

Khun Twinchok expressed cautious optimism regarding the freight rates, projecting improvements in the second quarter and beyond. He highlighted the encouraging signs of China's volume rebounding as the country gradually reopens its economy, indicating a positive outlook for RCL and the industry as a whole.

The Analyst Meeting provided valuable insights into RCL's strategic initiatives, reaffirming the company's commitment to sustainable growth, environmental stewardship, and delivering long-term value to its stakeholders.

### RCL Expands and Optimizes fleet

M.V. Thanya Bhum, a 12,000 TEUs vessel, joined RCL's fleet in February and has already entered a time charter agreement with a third party. In line with fleet optimization, RCL has reached an agreement to sell a vessel over 25 years old, expected to be delivered to the buyer in Q2 2023. Additionally, agreements have been made to acquire new and second-hand vessels with capacities of 1,900 TEUs and 1,700 TEUs, respectively. These acquisitions will be integrated into the fleet in Q2 2023, enhancing efficiency and supporting strategic plans.

These fleet expansion and optimization initiatives demonstrate RCL's commitment to delivering exceptional services and meeting the evolving needs of global trade. By strengthening and optimizing our fleet, RCL aims to elevate operational performance and customer satisfaction.

### ESG For Sustainability

RCL has undertaken extensive research to reduce our carbon emissions. Our efforts include implementing strategies like adopting oil sailing speed and cleaning the hull to minimize fuel usage. Additionally, we are exploring technological advancements that allow us to save fuel, such as modifying the shape of the ship's bow to reduce fuel consumption.

In addition, RCL is actively addressing the issue of preventing the discharge of waste oil into the sea. We ensure that the release of oil-contaminated water is strictly controlled within the designated ballast room, preventing any unwanted oil leakage into the marine environment. By taking these precautions, RCL aims to mitigate environmental risks and avoid potential ecological disruptions.

### CSR Activities



#### Donating PET Plastic Bottle to Wat Chak Daeng

On 14 February 2023, RCL employees donated disposable PET plastic bottles to Wat Chak Daeng in Samut Prakan to be recycled and used to make monk robes. It also benefits the environment by reducing waste, and the products can gain profits for the community.

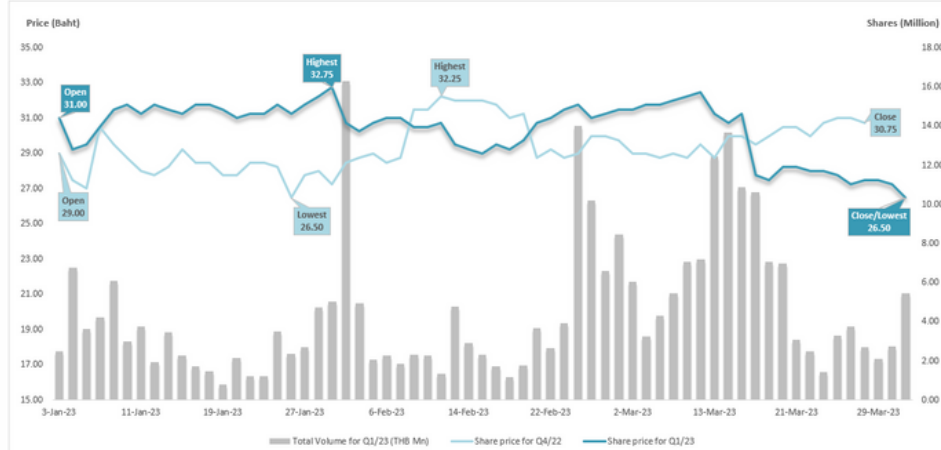
#### Donation to the German Help สมาคมเยอรมันช่วยเหลือผู้ตกทุกข์ได้ยาก

RCL contributes donations to the German Association to support individuals in need, demonstrating our commitment to philanthropy.



Additionally, our governance practices maintain a high standard, ensuring transparency, accountability, and effective management within our organization.

## STOCK PERFORMANCE - 1Q23 V 4Q22

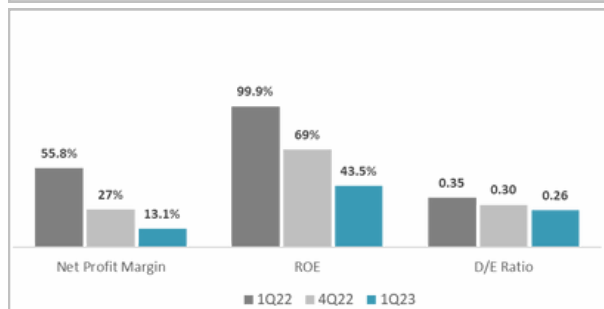
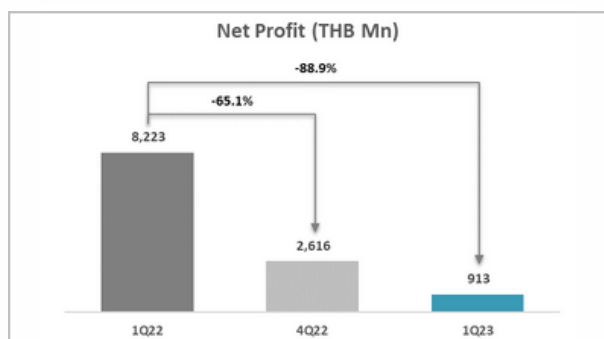
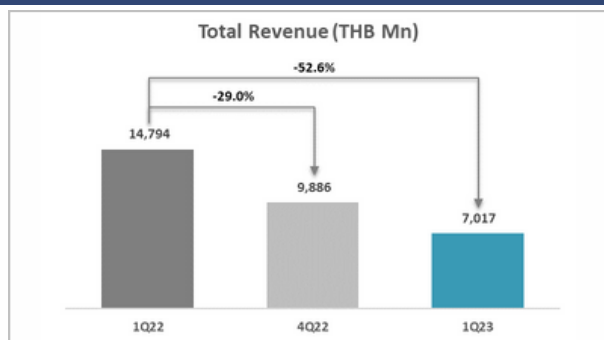


RCL Stock Trading Statistics	4Q22	1Q23
Close price	30.75	26.50
Highest price	32.25	32.75
Lowest price	26.50	26.50
Average price	29.4	30.4
Avg. volume per day (Mn. shares)	5.2	4.5
Avg. value per day (Mn. Baht)	153.4	137.9
Market Cap. (Mn. Baht)	25,484	21,962
P/E Ratio	0.85	0.89
P/BV Ratio	0.52	0.48

## FINANCIAL HIGHLIGHTS

### Summary of financial results for 1Q23:

- Net profit: THB 913 million, a decrease of 65% compared to 4Q22 (THB 2,616 million) and a decrease of 88.9% (THB 7,310 million) compared to 1Q22.
- Factors contributing to the decline in net profit of 1Q23:
  - 8% drop in total lifting due to the extended holiday season, prevailing market conditions, and decrease in freight rates.
  - Freight rate decreased from \$773 per TEU (Q1 2022) to \$394 per TEU (Q1 2023), reflecting an easing of port congestion and global demand slowdown.
  - Global economic slowdown, inflation, high bunker prices, and geopolitical conflicts affected lifting and freight rates.
- Cost-rationalization measures reduced fixed and variable operating costs, enabling sustained net profit.
- RCL's proactive steps to adapt to the container shipping industry:
  - Expanded markets to include Africa and implemented reefer container business.
  - Modernized fleet for improved operational efficiency.
  - Optimized internal processes through human resource development, digitalization, and operational excellence initiatives.



### Useful Links

- [RCL website](#)
- [Financial Results 1Q23](#)
- [MD&A 1Q23](#)
- [1Q23 SET Opp Day Presentation](#)

### Upcoming events

- Board of Directors' Meeting Q1/2023** @ May 12, 2023
- Opportunity Day Q1/2023** @ May 15, 2023
- Board of Directors' Meeting Q2/2023** @ Aug 11, 2023
- Opportunity Day Q2/2023** @ Aug 20, 2023